

**“I already  
have  
a CPA.<sup>TM</sup>”**

**All of our clients had a CPA before they switched to us. These are some of the questions that inspired them to move to Sykes & Company, P.A.:**

- Do you know where your pharmacy stands every day (not just your bank account balance)?
- Are you surprised at your tax liability at year end?
- Does your CPA put you on extension during tax season?

We go a step beyond timeliness. We know your business inside and out so we can respond quickly with the answers you need—and we look ahead to help you with tax planning and other financial targets. Plus, we strive to never put our clients on extension. We touch base with you regularly throughout the year via phone, email, instant messaging and video conference so you can talk to us face-to-face wherever you're located.

- Does your CPA understand the cash flow problems with third-party reimbursements?
- What is your CPA doing to help you maximize your script gross margins?
- Does your CPA have you doing an inventory at the end of September for preliminary year-end tax and cash flow planning purposes?
- Does your CPA have resources for the best pharmacy health care attorneys and banks that deal strictly with pharmacies?

Our clients chose us because of our dedication to independent pharmacies and our base of hundreds of pharmacy clients. We know the benchmarks for pharmacies and we let you know how you're performing compared to your peers. In areas of underperformance, we'll work with you to help your numbers improve and when you're doing great, we congratulate you.

- Is your CPA proactive?
- Does your CPA ask for your script audit logs every month and explain what those logs are telling you about your pharmacy?
- Do you receive timely updated financial statements each month?

We make sure the numbers we provide make a meaningful difference in your business. We work with independent pharmacy owners who are committed to the success of their business. We're not your typical CPA firm. We're on another level and we want to help you take your pharmacy to the next level as well.

**If you want a partner who can work alongside you to provide you with meaningful information that you can act on, contact us or visit our website to find out more.**

**SYKES & COMPANY, P.A.**  
CERTIFIED PUBLIC ACCOUNTANTS & ADVISORS

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